

# Half-Year Results Presentation

14 September 2023

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Unless otherwise stated, all dollar amounts (\$) refer to US dollars.

# Agenda

## Capital Return

Craig van der Laan – Chair

## Introduction & Strategic Review Update

Randy Neely – CEO

## H1 2023 Update and 2023 Guidance

Nathan Piper – Commercial Director

Matthew Bowyer – Technical Director

## Summary

Randy Neely – CEO

# Delivery on return of capital commitment

- Special dividend of ~\$100m announced today
  - Expected to be returned to shareholders on 20 October 2023
  - Company will seek to consolidate its share capital concurrent with the return
  - Circular, seeking shareholder approval, for the special dividend and share consolidation to be posted shortly
  - General meeting on 5 October with shares trading ex-dividend on 6 October
  - Remaining share buyback programme of ~\$10m to be completed by YE 23

## Targeting ~\$575m in shareholder returns

~\$450m special dividend paid in May 2023

~\$100m special dividend to be paid in October 2023

Share buyback programme of ~\$25m to be completed by year end with ~\$15m already repurchased



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# Introduction

Randy Neely

CEO

# Strategy conclusion: Business reset

## Strategy

- Right-size organisation and cost base
- Apply technical skills to production and development
- Maximise value in Egypt

## Delivering the new organisation

- Comprehensive change in culture
- Deepen partner and Government relationships
- Preserve optionality and realise potential

# Delivery of an Egypt-focused, agile energy company

## Maximising Potential of Egyptian Assets

- Developing long-term plan to grow value
- More at detailed Operational Update 30 November 2023 in London
- Improved PSC terms to incentivise investment

## Significant Cost Reduction

- Material G&A reduction: matching organisation to priorities and scale
- Target G&A of below \$1.50 boe or \$20m in FY 24
- No International E&P spend

## Driving Culture Change

- Focusing on shareholder value
- Cost consciousness and transparency
- Collaboration

# Initial impressions

## What I found

- Highly skilled professional staff
- Motivated and experienced Board
- Strong balance sheet (inclusive of intended shareholder distribution)
- Misaligned priorities
  - Focus on exploration portfolio with misdirected strategy
  - Lack of attention/skills focused on existing production, development reserves
- Big company culture
- Poor understanding of asset base
- Egypt undergoing another period of fiscal challenges



# Future direction

## Where we are going

- Instil a culture of profitability and scarcity
- Management compensation tied to share price
- Egypt business must provide a return to our shareholders
  - Egypt asset must be self-funded with no support from PLC for Capex, receivables funding or RBL repayments
- Improve cooperation and collaboration with our partner (Cheiron) and with EGPC to:
  - Achieve an amended and extended PSC portfolio
  - Accelerate realisation of PSC revenues, i.e. A/R collections
- Remain committed to Net Zero targets
  - MSCI sustainability rating upgraded from AA to AAA
  - CDP score upgraded B- to B
- Return excess capital to shareholders (including proceeds from Senegal first oil)

# Transforming the business and investment thesis

## Stronger Cash Flow

- Firmly establish Egypt as a business that provides strong returns to shareholders
  - Cash realisations from operations must exceed capital investment

## Optimisation of Capex and Capital Efficiency

- Investments prioritised based on returns
- Work collaboratively with our Partner in achieving:
  - Optimisation of project execution
  - Drilling location selection improvements
  - Introduction and implementation of practices and technology to improve development and exploitation of production base

## Enhance Portfolio Value

- Improve our industry position and investment appeal
- Negotiate amended and improved concession terms
  - Combination of profit oil, cost recovery, gas price, licence extension
  - Create win-win for Capricorn, JV partner and Egypt
- Unlock potential in contingent resources

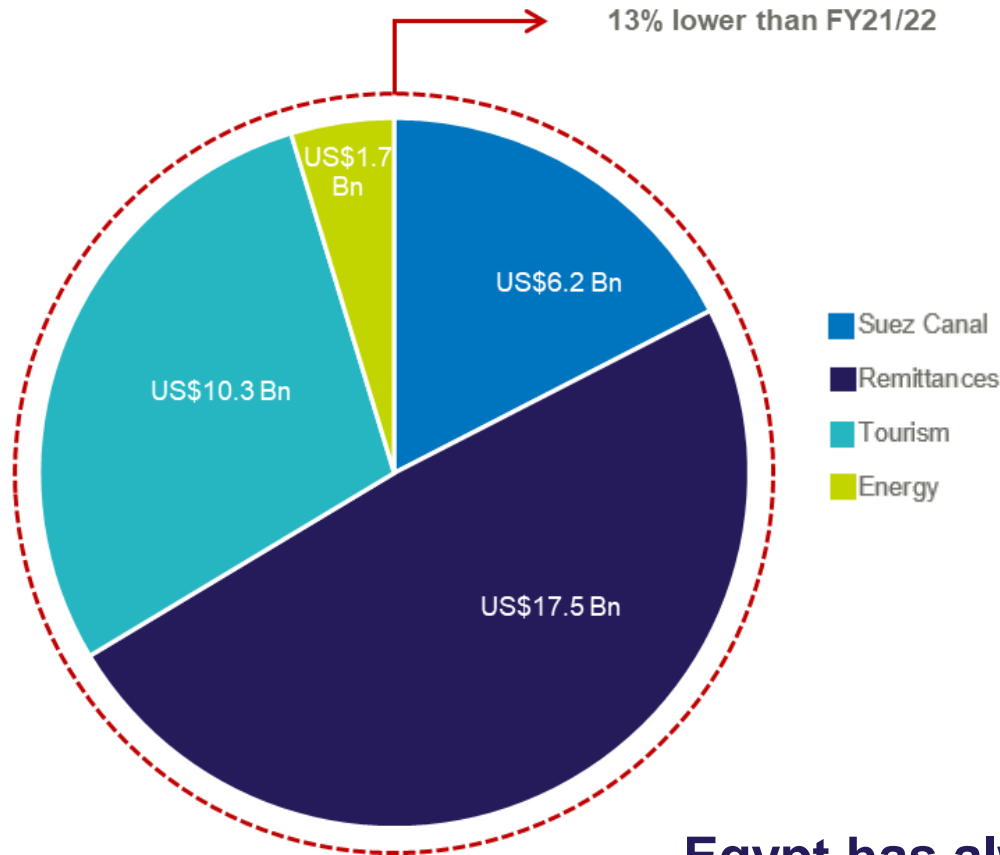
# Immediate Egypt Priorities

- Receivables collections a clear priority for management
- Collaborate with our partner to be aligned on scale and speed of capital investment
- Shift internal focus from exploration to production optimisation
  - Accelerate the turnover of exploration responsibilities over to our partner
  - Re-staff the Company with the appropriate skillsets to provide value add technical oversight and advice to the partnership
  - Where deemed critical, implement temporary measures to bridge skill gaps
- Work with partner to identify opportunities for improvement in drilling, development and exploitation of existing production base
- Align with our partner to present a cohesive and achievable proposal(s) to EGPC to improve the terms (and pricing) of our jointly owned PSCs to create a win-win for the joint venture and Egypt



# Building a business in Egypt

## Egypt Receipts – \$36 bn in FY22/23



Source: Egypt Central Bank

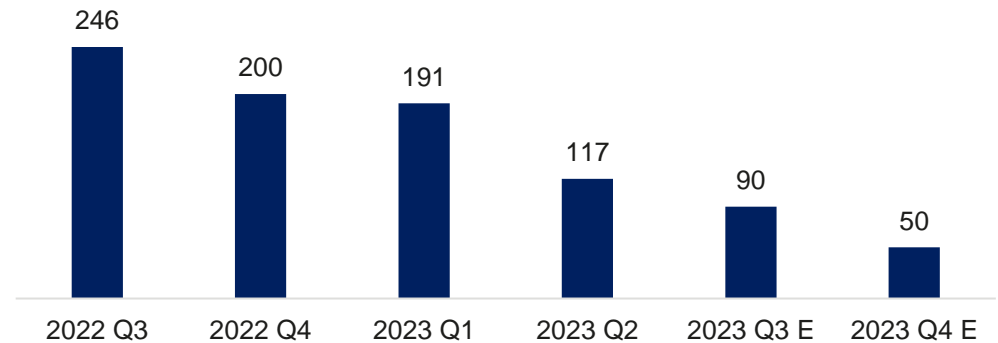
- Increasing domestic energy demand with a growing population of >110m people
- 100 year + industry history, proven basins with established infrastructure
- Government open to constructive relationship with the O&G industry
- Long-term relationships valued
- In a show of confidence, largest energy companies have publicly stated investment intentions over the next 1- 4 years
- Current macro-economic factors impacting pace of payments
- Foreign exchange challenges / Risk of EGP devaluation

**Egypt has always honoured payment obligations**

# Cost Reductions

- Targeting to have one quarter of the workforce by YE 2023 versus 2022
  - ~80% reduction in UK headcount by year end
  - Transformed structure and reduced senior positions
  - Smaller Board (7 now versus 9 in 2022)

**Group Headcount by Quarter**



- Current year G&A will be impacted by significant one-off transitional costs (e.g. redundancy)

- HQ office footprint reduced to one eighth
- Vacating high profile London office space for serviced office by year-end
- Exiting legacy contractual licensing, service and lease arrangements as quickly as possible
- Material reduction from 2022 \$70m following one-off costs in 2023, to 2024 G&A c.\$2/boe ~\$20m with target G&A costs of \$1.50/boe (<\$20m) as legacy contracts roll off

# Non-core update

## International Exploration

- Mauritania: Exited
- Suriname: Moving towards relinquishment in Q4 2023
- Mexico: Exiting – target Q4 2023
- UK Exploration: Exiting – Q4 2023

## Contingent payments

- Senegal: Startup of production delayed to mid-2024. Contingent payment of up to \$50m dependent on first oil before 30 June 2024. Any payment to be returned to shareholders
- UK North Sea: Next payment due Q1 2024



# Finance

**Nathan Piper**  
**Commercial Director**

# H1 2023 Financial Performance

## Production

- Production: ~31,500 boepd average WI production, 44% liquids

## Revenue

- Revenues from Egypt production: \$100m
  - Oil price: \$78.56/boe
  - Gas price: \$2.95/mscf

**Gross Profit from Egypt Operations**  
**\$71m\***

## Opex

- Opex: \$4.82/boe on a WI basis

**Shareholder cash return and share re-purchases**  
**\$458m**

## Capex

- D&P Capex of \$42m
- Egypt exploration capex of \$7m<sup>1</sup>
- Other non-Egypt exploration capex of \$27m<sup>1</sup>

**Financial Flexibility to meet further returns**  
**\$175m Net cash**

## Cash Flow

- Egypt gross profit<sup>2</sup>: \$71m
- Egypt operating cash inflow: \$23m
- EGPC receivables position of \$148m<sup>3</sup> at 30 June 2023 of which \$113m due for payment

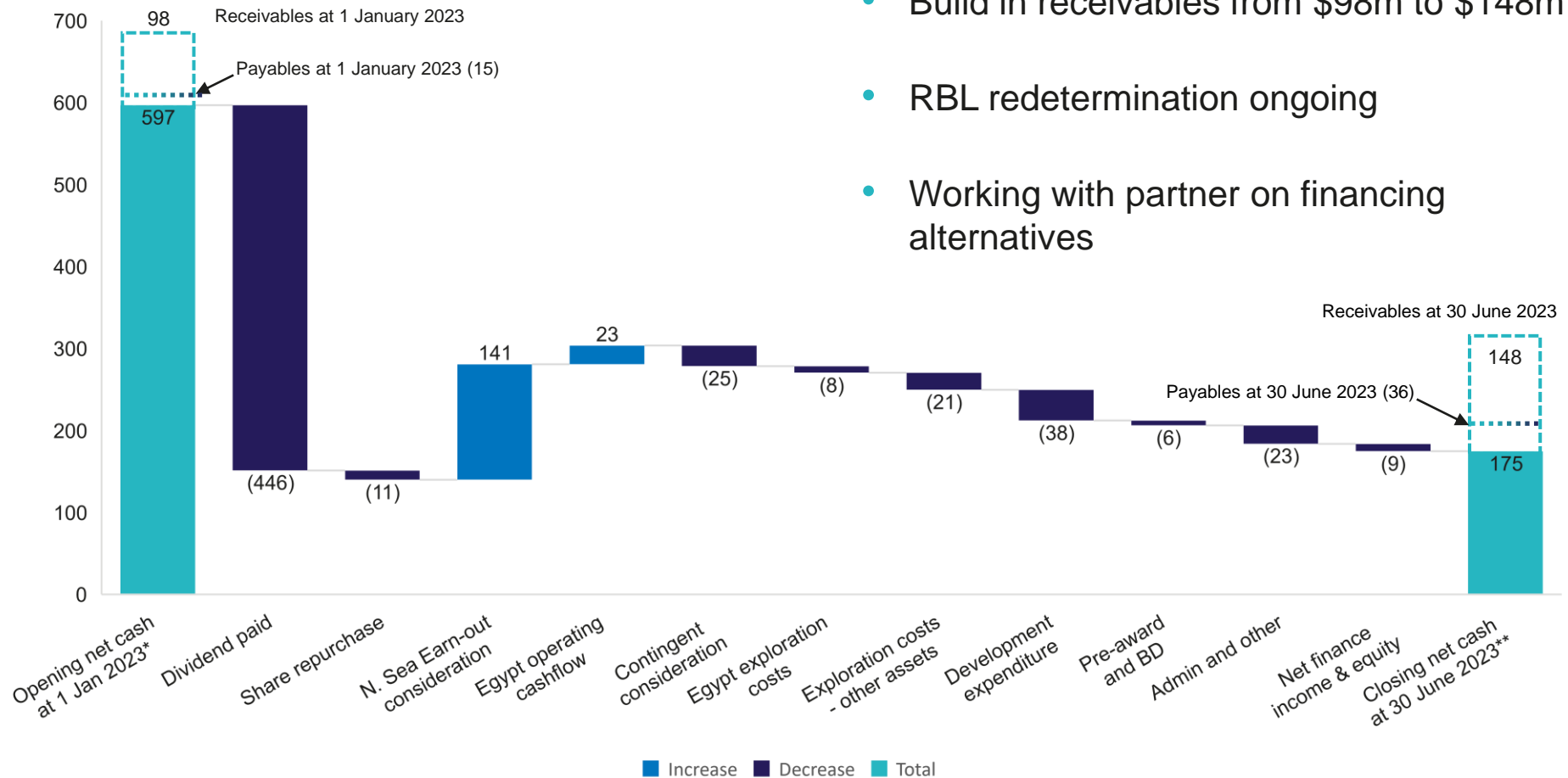
<sup>1</sup> Includes general exploration costs expensed in period; Egypt \$4m, other \$11m

<sup>2</sup> Before tax gross-up and depletion

<sup>3</sup> Excluding expected credit loss provision



# H1 2023 Cashflows



- Build in receivables from \$98m to \$148m
- RBL redetermination ongoing
- Working with partner on financing alternatives

\* Opening cash at 1 January 2023 of \$757m before Egypt debt drawn of \$160m

\*\* Closing cash at 30 June 2023 of \$301m before Egypt debt drawn of \$126m

\*\*\* Share buyback at 31 August of \$15m

# Guidance update – Significant cost reductions

Minimising exploration spend in 2023 and no International exploration spend in 2024 and beyond

		2023 Original Guidance	H1 Actual	2023 Guidance Update
<b>Production</b>	Overall*	32 - 36 kboepd	31.5 kboepd	~32 kboepd
	Oil*		~13.9 kbopd	~14.5 kbopd
	Gas**		~99 mmcfd	~99 mmcfd
<b>Operating Costs</b>		\$5 - \$7/boe	\$4.82/boe	\$5 - \$6/boe
<b>Total Capex</b>		\$155 - \$175m	\$73m	\$117 - \$127m
<b>Development and Production</b>		\$100 - \$120m	\$34m	\$75 - \$85m
<b>Egypt Exploration</b>		\$25m	\$12m	\$12m
<b>International Exploration</b>		\$30m	\$27m	<\$30m

\* Working interest reflects Capricorn's equity interest in the licences before reduction of production share owed to the Egyptian Government

\*\* Sales gas is ~90% of WI volume; 5.6 per boepd conversion factor



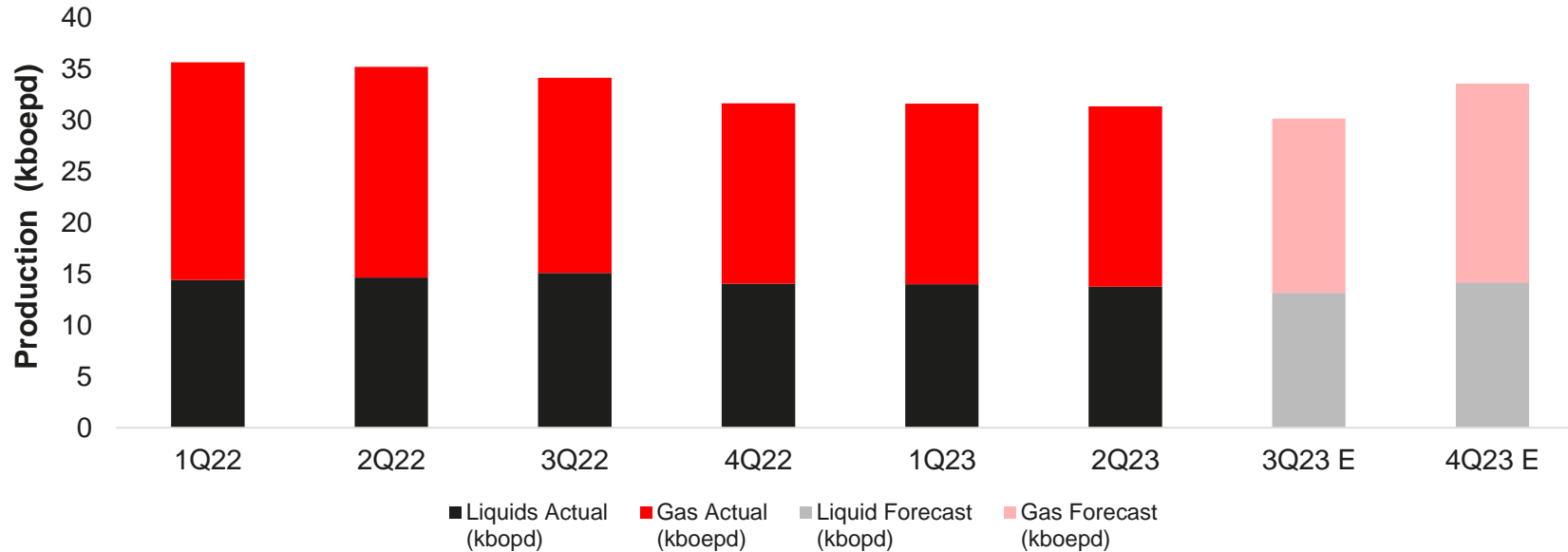
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# Production update

**Matthew Bowyer**  
Technical Director

# Egypt 2023 Production Forecast

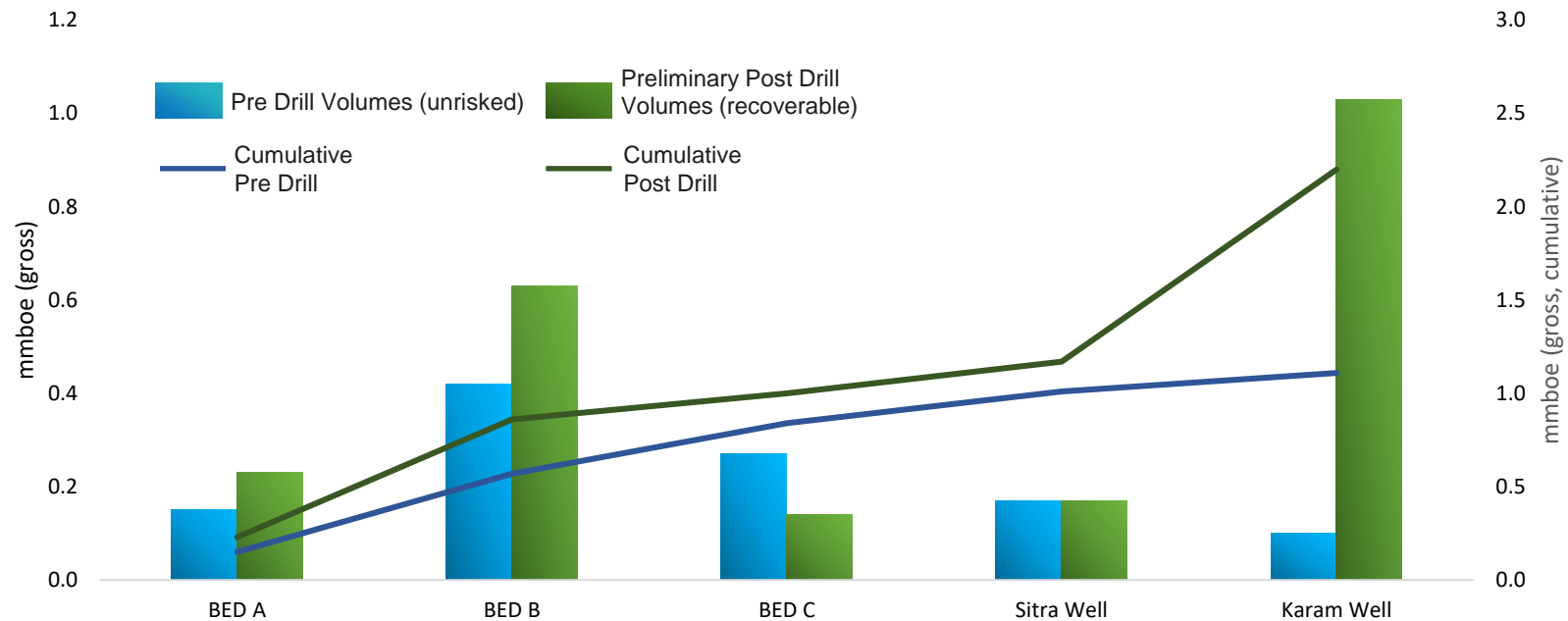
## 2022/23 Actuals and 2H23 Production Forecast (NWI)



## 2022/23 Actuals and H2 23 Production Forecast

- Production growth slower than anticipated due to delays in new well delivery and some operational challenges
- 17 wells drilled during 1H; 40 wells expected by year-end
- 5 Near-Field Exploration wells drilled and on production in 2023
- Gas production boost anticipated in H2 from BED compression and TEEN projects

# 2023 Near Field Extension – Immediate Production Additions



- Seven well NFE campaign has delivered five discoveries; reserve additions will be quantified at year end
- These wells combined are currently producing ~4,500boepd, with a cumulative production of 0.7mmboe
- Positive results have unlocked a number of follow-on wells
- Stacked reservoirs with uncertainty in reservoir distribution and fluid contacts creates opportunities



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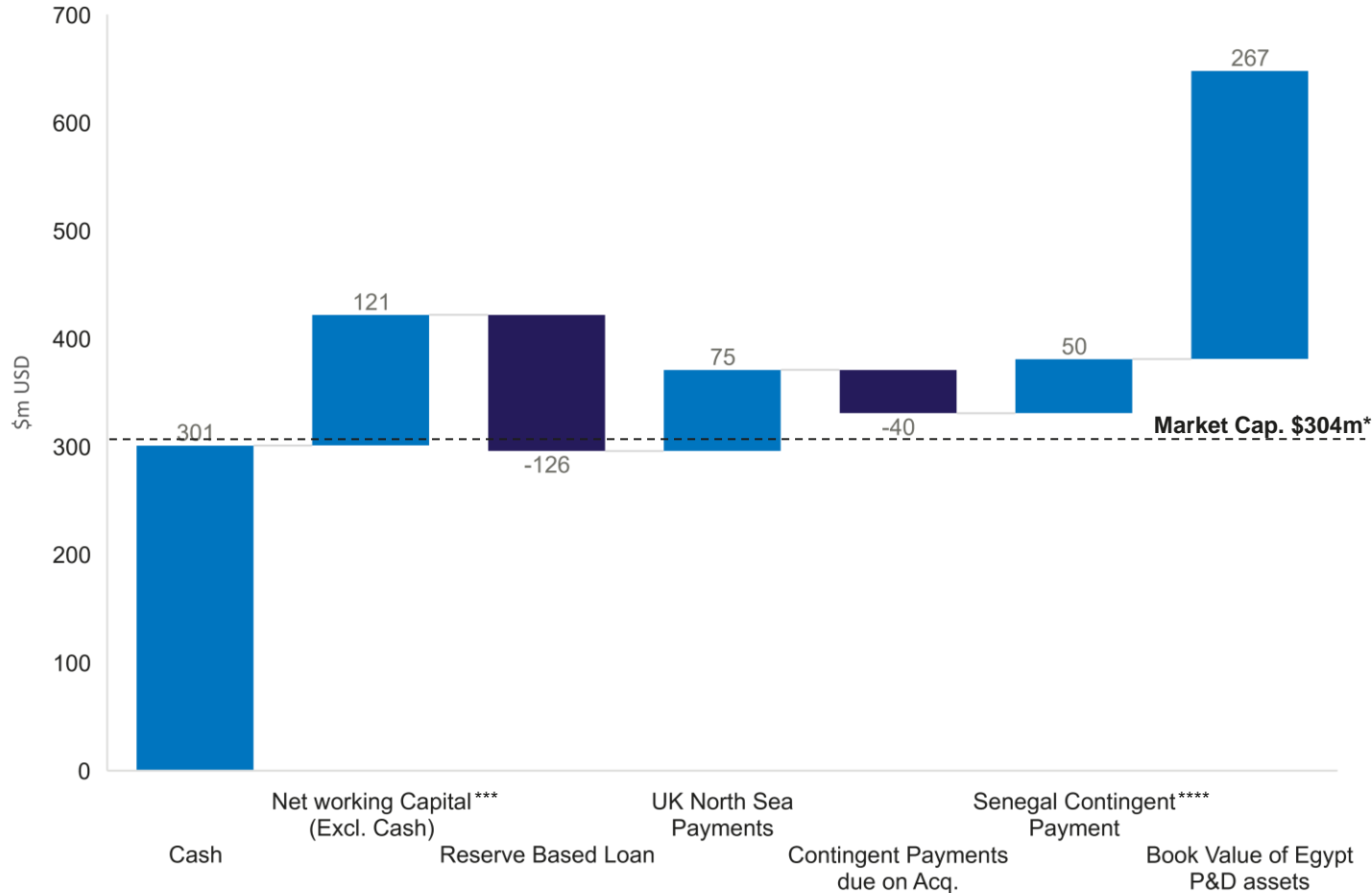
# Summary

Randy Neely

CEO

# Market price implies no value for Egypt Production business

Implied Value of Egypt Assets in Current Stock Price\*\*



- Current market capitalisation of Capricorn implies the market is valuing the production base of Egypt at less than zero
- Egypt has never defaulted on oil and gas A/R. They may pay late, but they have always paid
- Management will be working to close the gap between what was paid and what our current shareholders value Egypt
- Egypt Acquisition Cost: \$323m initial consideration plus \$46m in contingent payments to date\*\*\*\*

\*As at 4 Sept 2023

\*\*Financial information based on H1/23 Results where applicable

\*\*\* Includes receivables, payables and inventory

\*\*\*\* Dependent upon receipt of \$50m Senegal contingent payment if first oil is achieved H1 2024

\*\*\*\*\* Economic effective date of the acquisition is 1 January 2020 as per announcement on 9 March 2021

# Conclusion

## Strategy

- Right-size organisation and cost base
- Apply technical skills to production and development
- Maximise value in Egypt

## Shareholder returns

- H1 ~\$450m returned to shareholders
- Further ~\$100m to be returned in October
- Ongoing ~\$25m share buyback
- Expecting return of ~\$575m in 2023

## Delivering the new organisation

- Comprehensive change in culture
- Deepen partner and Government relationships
- Preserve optionality and realise potential





[www.capricornenergy.com](http://www.capricornenergy.com)



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# Appendix

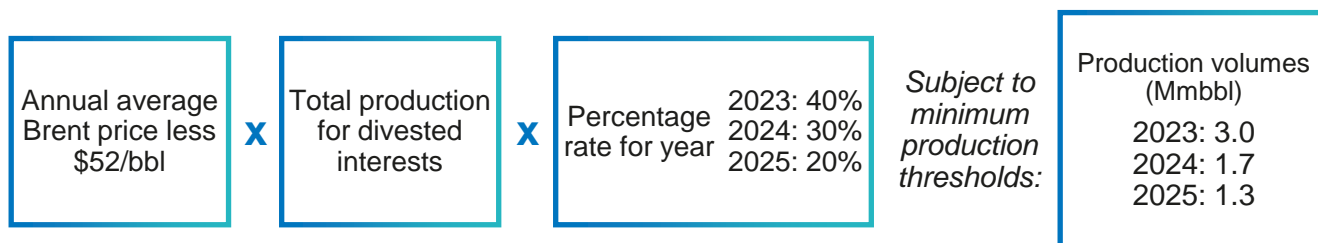


# Contingent Consideration

## Receivable

### UK North Sea

- Waldorf to pay Capricorn in respect of Catcher and Kraken:



- \$128m received in respect of 2022 based on \$98.7/bbl average Brent and 5.5 Mmbbl production

### Senegal

- Woodside to pay Capricorn up to \$50m six months after first oil from Sangomar, if first oil achieved in H1 2024

Average Brent price in 6 months following first oil	First oil date in H1 2024	
	\$55-60/bbl	
>\$60bbl		\$50m

## Payable

### Egypt

#### Oil price

- Capricorn to pay Shell up to \$25m per year for 2021-24 in respect of the Egypt acquisition
- Calculated on a straight line basis from \$0m if average Brent is at or below \$55/bbl to \$25m if Brent is at or above \$75/bbl
  - Payment of \$25m made in January 2023 in respect of 2022

#### Exploration

- Capricorn to pay Shell up to \$40m in the event of exploration success
- \$0.2 per barrel of developable 2P reserves discovered on the first nine exploration wells, if drilled

# Net Zero Commitment in action



**Ongoing ESG commitment**

- MSCI upgrade to AAA status
- CDP upgrade to B from B-

- Fugitive emissions reduction
- Phase 1 complete – 50% addressed

- CCUS Phase 1 & 2 complete
- Phase 3 commencing - site facility feasibility
- Carbon offset portfolio
- Neutralise hard-to-abate emissions

- Diesel generator rationalisation and gas across sites
- Flare gas recovery and utilisation at BED3 and AESW

