

EUROPEAN ASSOCIATION OF GEOSCIENTISTS & ENGINEERS



OPPORTUNITIES PRESENTED BY THE ENERGY TRANSITION



11-14 JUNE 2018 www.eageannual2018.org





Cairn Energy PLC

The SNE Discovery Offshore Senegal – Moving a Frontier Basin to Emergent

Eric Hathon, Exploration Director

12th June 2018

11-14 JUNE 2018 www.eageannual2018.org



EUROPEAN ASSOCIATION OF GEOSCIENTISTS & ENGINEERS

Disclaimer

These materials contain forward-looking statements regarding Cairn, our corporate plans, future financial condition, future results of operations, future business plans and strategies. All such forward-looking statements are based on our management's assumptions and beliefs in the light of information available to them at this time.

These forward-looking statements are, by their nature, subject to significant risks and uncertainties and actual results, performance and achievements may be materially different from those expressed in such statements. Factors that may cause actual results, performance or achievements to differ from expectations include, but are not limited to, regulatory changes, future levels of industry product supply, demand and pricing, weather and weather related impacts, wars and acts of terrorism, development and use of technology, acts of competitors and other changes to business conditions.

Cairn undertakes no obligation to revise any such forward-looking statements to reflect any changes in Cairn's expectations with regard thereto or any change in circumstances or events after the date hereof.



Exploration Full Cycle Exploration

Strategy

To generate value with an evolving portfolio of prospects which mature into a choice of material drilling targets and deliver consistent results on a three year rolling average

- Moving from Exploration and Appraisal to Development
- > Senegal SNE

Norway – Nova

 Drill ready portfolio
 UK

Norway

- Future / Maturing
 Opportunities
 - ▹ Ireland ▷ Suriname
 - > Mexico

- Critical Success Factors
- An outstanding team
- Compelling commercial, subsurface and above ground risk

 \geq

- Clear path to commerciality
- > Operatorship and strategic partners





MSGBC Basin Before FAN-1 and SNE-1

Over 100 wells drilled offshore with only one development

Senegal

- > 32 offshore wells drilled, all shallow water
- First well in basin Casamance Marine-1 1966
- First deep water licence Vanco, 1999
- RSSD licence awarded to Hunt 2004
- > FAR enters in 2006, Cairn enters in 2013

Mauritania

- > 58 wells drilled
- Chinguetti only development (Woodside, 2001)
- 2003-2014 Dana drills 5 non-commercial discoveries
- Kosmos entered in 2012 with 3 licences
- > 2D and 3D seismic commitment



The Gambia

- One well drilled on 2D seismic data
- No 3D seismic

AGC

- 15 wells drilled
- Dome Flore and Gea heavy oil discoveries

Guinea Bissau

- > 11 wells drilled 1968-2004
- All with shows

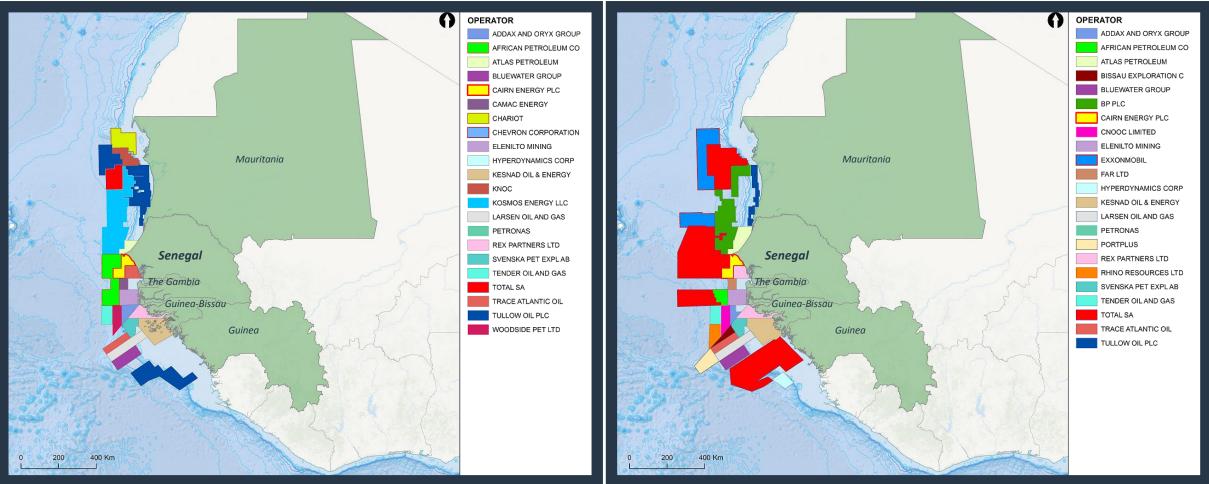
Guinea Conakry

One deep water well Sabu-1 (2012) with shows



Significant Industry Interest in Recent Years

2014 Pre FAN-1 and SNE-1 Discoveries

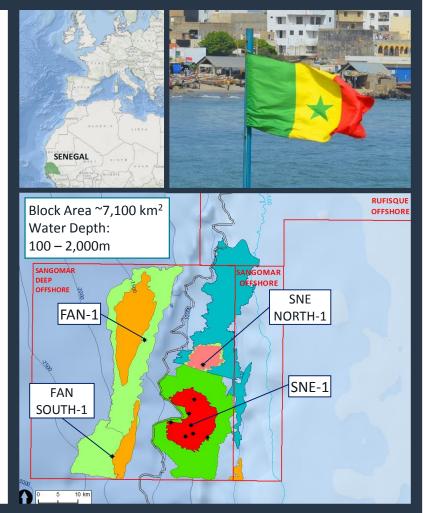


2018 Post FAN-1 and SNE-1 Discoveries



Moving a Frontier basin to an Emerging Oil Play

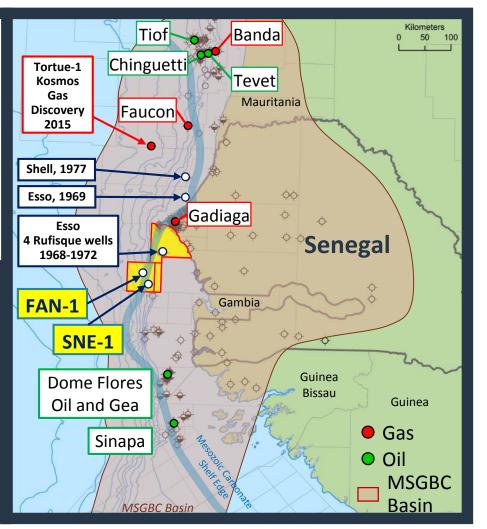
- > Strong belief in the potential of offshore Senegal
- Drilled first deep water wells offshore Senegal 2014
- > Two basin opening discoveries, FAN-1 and SNE-1
- Eleven successful E&A wells drilled 2014-2017
- Established a new hydrocarbon basin, attracting the attention of the global industry
- Three phase drilling programme generated an increasing resource base of up to one billion barrels recoverable
- Foundation for multi field, multi phase development plan
- Progressing to first oil between 2021-2023





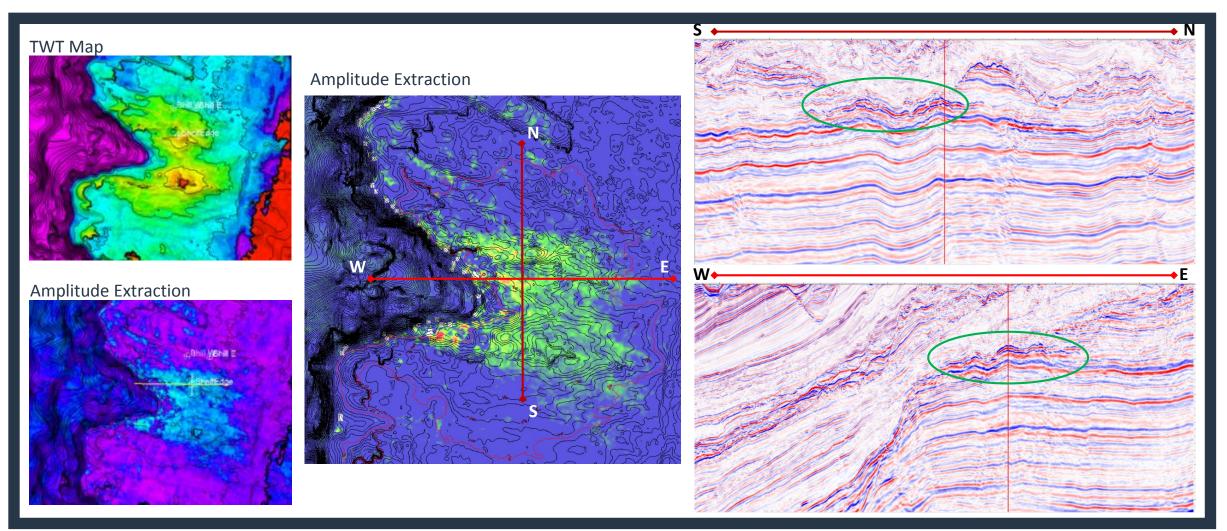
Key Elements: 3D Seismic, Source Basin and Reservoir Models

- Previous offshore wells demonstrated oil on the shelf (Esso 1968-1972, Rufisque dome)
- Seismic indication of hydrocarbons
- DSDP wells further offshore (1970s) demonstrate Cretaceous source rocks
- Cairn basin modelling suggested good chance of a mature source kitchen
- Why RSSD ?
 (Rufisque, Sangomar and Sangomar Deep Blocks)
- Cairn's basin modelling suggests mature HC source kitchen within the western part of the RSSD block area
- > Several prospects and leads identified by Hunt and FAR on 3D seismic
- Seismic attributes suggest sand (and later hydrocarbons)



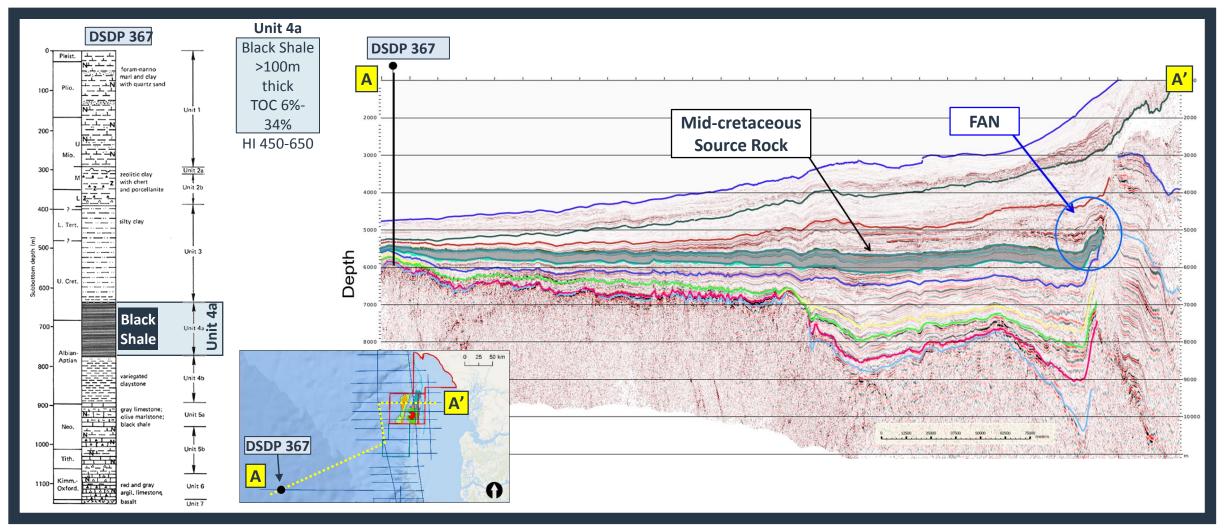


SNE Field – Lower Albian Sands on Carbonate Platform Margin (Farm-in Stage)





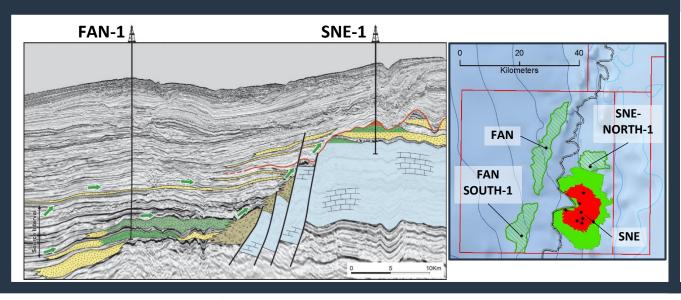
High Quality, Oil-Prone Source Rock Present in Basin

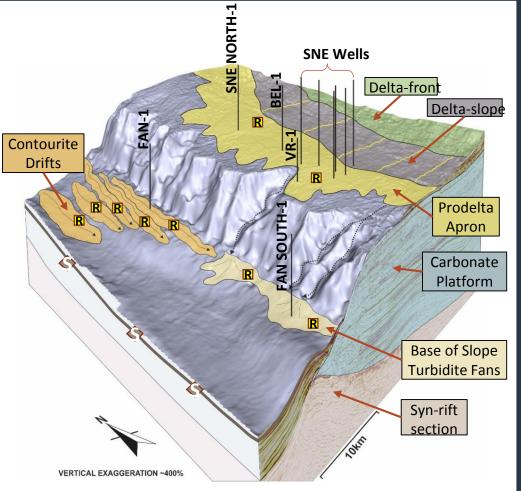




Geology of Cretaceous SNE and FAN Plays

- SNE Field: Early Albian sandy pro-delta turbidite apron and delta-fed ramp
- FAN- Late Albian axially reworked contourites and gravity deposits
- FAN SOUTH: Albian base of slope turbidite fans shed off the shelf

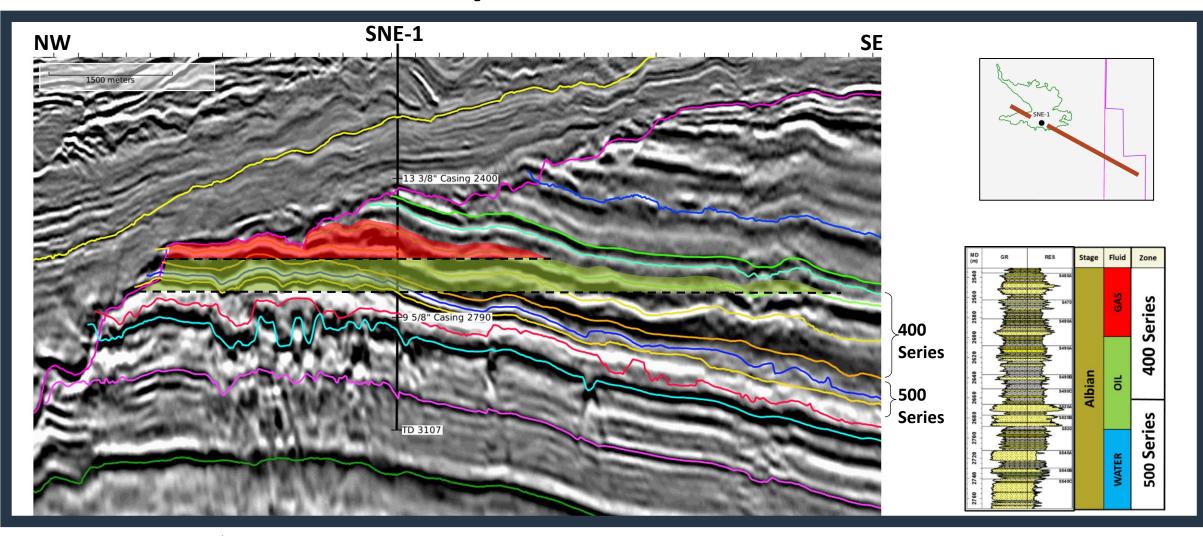








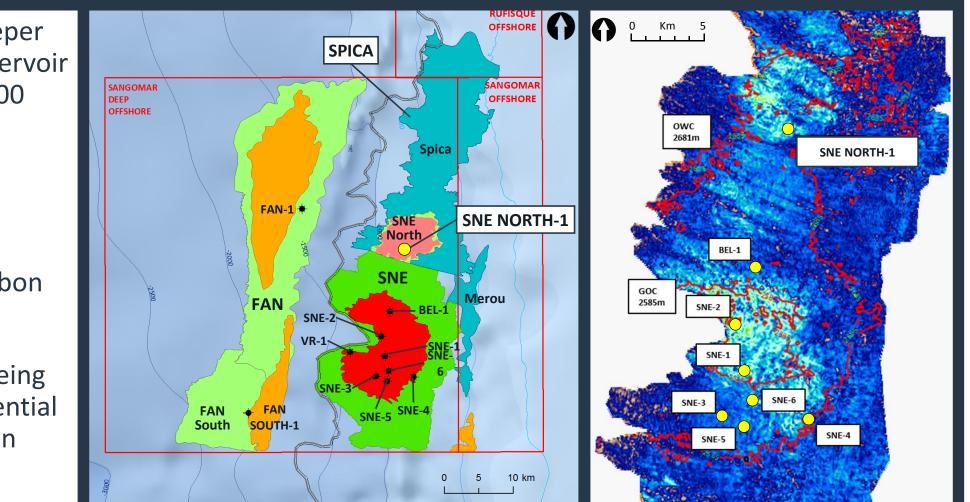
SNE Field – SNE-1 Discovery Well





SNE North Exploration Well – 11th Well in Programme

- Encountered deeper and separate reservoir to SNE field – S400 and S500 Series reservoirs
- Has positive implications for further hydrocarbon potential
- Spica prospect being matured for potential future exploration target





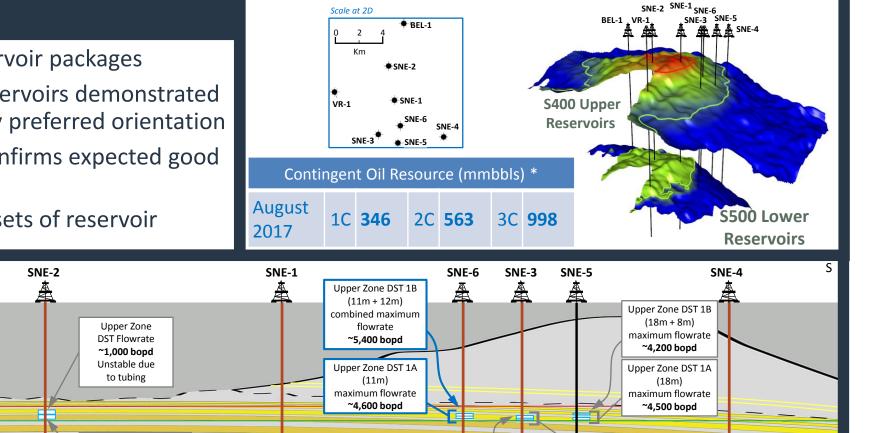
Appraisal

Ν

Well Testing and Reservoir Productivity

Reservoir and Oil Quality

- Good correlation of gross reservoir packages
- Connectivity in S400 upper reservoirs demonstrated by interference test in a clearly preferred orientation
- DST in S500 lower reservoir confirms expected good inter-well connectivity
- Water flood planned for both sets of reservoir



Upper Zone DST 1A (15m)

maximum flowrate

~5,400 bopd

Upper Zone DST 1B (15m + 5.5m)

combined maximum flowrate

~5,200 bopd

THE EAGE ANNUAL 2018

Additional

Base Gas Cap

Base Oil

Column ~100m

BEL-1

Gas Sands

Upper Reservoirs

Lower Reservoirs

* Resource estimates by ERC Equipoise

Lower Zone DST Stabilised but

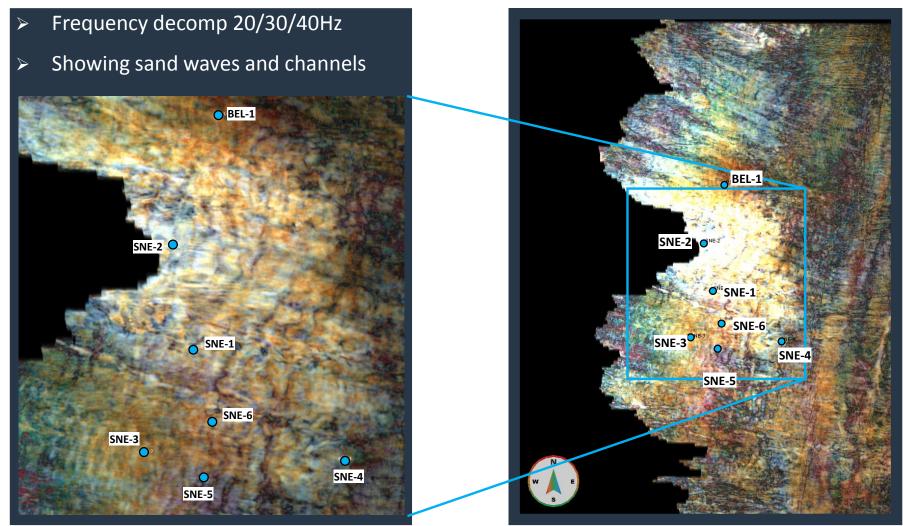
constrained flowrate

~8,000 bopd

Cairn

Appraisal

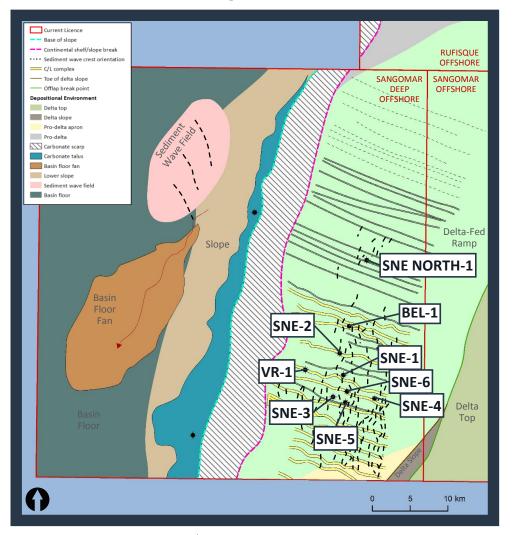
S400 Series – NS Oriented SandWaves, EW Cutting Channels

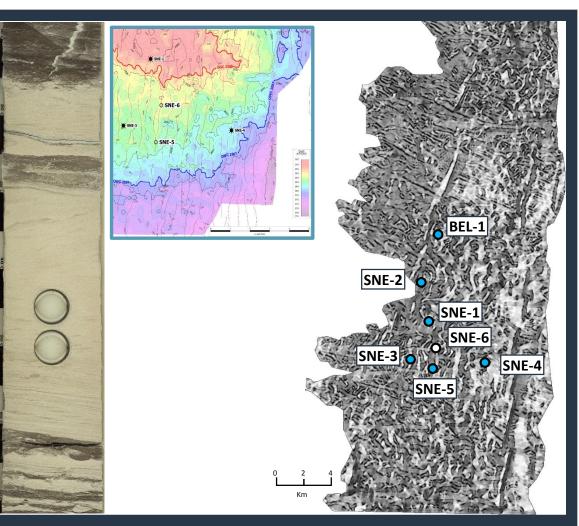




Appraisal

S400 Gross Depositional Environment

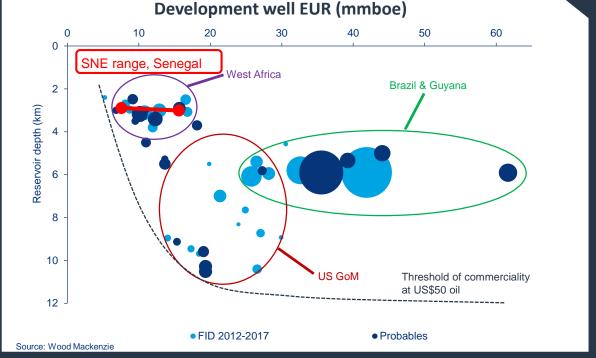


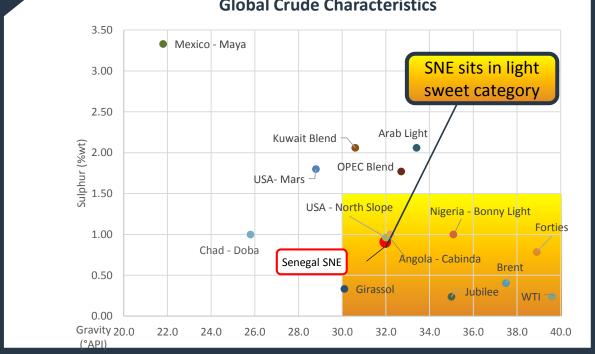




Development and Production SNE Well Productivity and Oil Quality

- > Reservoir depth and productivity of recent and probable deepwater oil developments
- > SNE fits well within West African analogues, with EURs/well ranging from 6-18 mmbbls, driven by shallow normally pressurised reservoirs and low viscosity oil



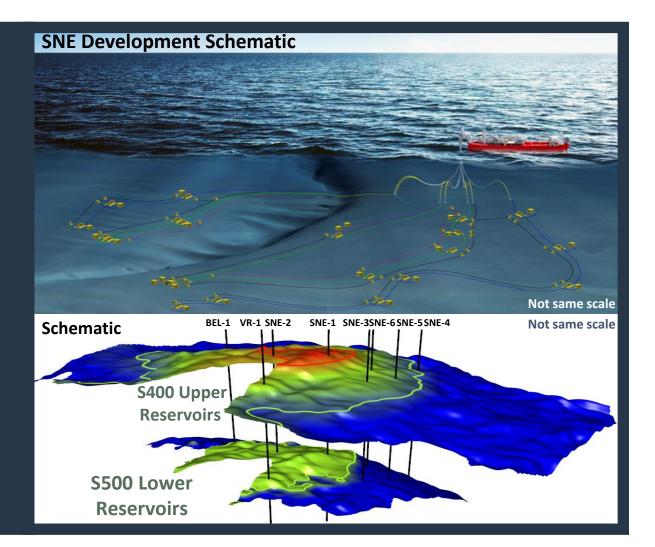


Global Crude Characteristics



Development and Production SNE Field Development

- SNE Development
 - Full field phased FPSO
 - > Exploitation plan approval targeted 2018
 - ➢ FID 1H 2019
 - First Production 2021-2023
- > Expenditure
 - > Capex to first oil ~\$800 m net
 - Development costs ~\$12/boe
 (60% development drilling) life of field
- > Operating Expenditure
 - > Production costs: ~\$7/boe (life of field)
 - > FPSO lease costs: ~\$3-7/boe (life of field)
- Economics
 - > Highly attractive even in lower oil price environment
 - > Break even oil price ~\$35/boe
 - Full project unlevered IRR at \$60/boe, ~34%





Cairn in Senegal

Sharing Benefits in Senegal

- Sustainable oil production will greatly benefit the people of Senegal
- Multi-million dollar investment since 2014
- > Opened an office and built a team in Dakar
- Created major supply base in Dakar port
- Maximizing local participation including employment and working with local suppliers
- Developing capacity through training and education in key parts of operations
- Supporting social investment local entrepreneurship, helping women in rural communities, supporting local business









Cairn in Senegal

Social Investment in Senegal

- > Supporting economic growth and good governance
 - > Training and development HSE culture
 - Capacity building >200 institutional stakeholders participating
- > Promoting local participation
 - Senegalese Petroleum Institute development
 - Local supply chain preparation
- > Social Investment
 - Education and community development over three years
 - > The Hunger Project working with 7 fishing communities around Yenne







